CORPORATE CAPABILITIES STATEMENT

CAHOON & ASSOCIATES, LLC

From Design to Delivery · Trusted by Government. Proven in the Field.

SBA-CERTIFIED SDVOSB | ACTIVE IN SAM | SINCE 2004 | LICENSED CONTRACTOR

35+	20+	2004	Turnkey
YRS PROGRAM MANAGEMENT	YRS SECURITY & INFRASTRUCTURE	IN BUSINESS SINCE	DESIGN TO TURNOVER

WHO WE ARE

Cahoon & Associates (C&A) is an SBA-certified Service-Disabled Veteran-Owned Small Business headquartered in Manassas, Virginia. Since 2004, we have installed and maintained security, life safety, telecom, and low-voltage systems for federal agencies, local governments, and commercial clients, including hyperscale computing facilities. We manage the whole job: engineering, procurement, freight, rigging, installation, testing, and commissioning. One company and one point of contact, start to finish.

WHAT WE DO

- **Security systems:** access control, video surveillance, intrusion detection, identity management, PIV readers, mantrap intercoms
- **Fire alarm & life safety:** installed, tested, and turned over; inspections through the AHJ
- **Mass notification:** hardware through integration, testing, and turnover
- **Telecom, cabling & servers:** CAT5e/6/6A, fiber, MDF/IDF buildouts to TIA/EIA, BICSI, NEC; server and rack installation, programming, and cleanup
- **Electrical & low-voltage:** distribution, grounding, commissioning
- **Equipment setting & rigging (new):** heavy rigging, machinery moving, precision setting, millwright services
- **Freight & logistics:** forklift- and rigger-certified handling of sensitive equipment
- **Lifecycle support:** MAC work, upgrades, preventive maintenance
- **Program management & training:** systems-engineering program management; Mil-Standard Training Needs Analysis

COMPANY DATA

Legal Name	**Cahoon & Associates, LLC**
Founded	**2004**
Certification	**SBA-Certified SDVOSB**
SAM	**Active**
UEI	**FS6TFK4951W9**
CAGE	**94V56**
Primary NAICS	**561621**
Headquarters	**Manassas, Virginia**
Payment	**Credit cards accepted**
Main POC	**Sam J. Cahoon · samj@callcus.com**

LEADERSHIP

Samuel A. Cahoon, President / CEO. 35+ years in program management, working for the largest defense contractors in the world.

Sam J. Cahoon, VP Business Operations. 20+ years in security and infrastructure. Main point of contact.

WHY WORK WITH US

- One point of contact, design through commissioning
- Single sites or multi-site rollouts. We've done both
- Built to federal requirements, priced competitively
- SBA-certified SDVOSB, set-aside eligible with the VA and all federal agencies
- Authorized on the major access control, video, and network platforms (details on request)

Samuel A. Cahoon, President / CEO · samuela@callcus.com | **Sam J. Cahoon**, VP Business Operations (Main POC) · samj@callcus.com | Manassas, Virginia · www.callcus.com

PAST PERFORMANCE

Dept. of Veterans Affairs	Security maintenance PMIs, multi-site
Arlington County Government	County-wide security maintenance PMIs, multi-site
VA Health Care Systems	Life safety & comms infrastructure: KS, MD, and 9 CBOCs
DC Government	Mass notification work
Major Defense Contractor CONFIDENTIAL	Camera renovation program; technical proposal consulting
Major Defense Contractor CONFIDENTIAL	Systems engineering & program management consulting
Hyperscale computing facilities	Infrastructure and logistics support

Some client names are withheld at their request. References available in a one-on-one meeting.

EQUIPMENT SETTING, RIGGING & MILLWRIGHT

For hyperscale computing centers and critical infrastructure: receiving, rigging, moving, and precision setting of heavy mechanical and electrical equipment. C&A leads as SDVOSB prime with one line of communication, supported by certified rigging crews.

Generators · Switchgear · Chillers · Transformers · Control Panels · Pumps · Cooling Equipment

LIFE SAFETY & EMERGENCY COMMUNICATIONS

Fire alarm panels, devices, pathways, and fire-rated cabling, designed by licensed professionals with inspections coordinated through the AHJ. Mass notification from hardware and audio/visual devices through integration, testing, and turnover.

TELECOM, DATA & SERVER INFRASTRUCTURE

Structured cabling (CAT5e/6/6A), fiber optic backbones, and MDF/IDF rooms to TIA/EIA, BICSI, and NEC standards, including pathways, grounding, testing, and certification. Server and rack installation, programming, and cleanup.

STANDARDS WE BUILD TO

- NIST SP 800-171, FISMA, and FIPS-201 requirements
- FICAM / HSPD-12 compliant access control
- TAA-compliant products
- Licensed contractor
- OSHA job-site safety standards on every project

NAICS CODES

561621	Security Systems Services (primary)
238210	Electrical Contractors & Other Wiring
518210	Computing Infrastructure
541511	Custom Computer Programming
541512	Computer Systems Design
541611	Admin & General Management Consulting
541690	Scientific & Technical Consulting
334290	Communications Equipment
423710	Hardware Equipment Wholesale
611430	Professional Development Training
541612	Human Resources Consulting
561612	Security Guards & Patrol

PSC CODES

N063, 6710, DC01, J063, 7J20, DA10, R499, DA01, DB02, DF01, DF10, DJ01, DJ10, 6350, R408

WHERE WE WORK

Headquartered in Manassas, Virginia. Supporting clients across DC, Maryland, Virginia, North and South Carolina, Florida, New York, New England, Illinois, Missouri, Kansas, and Southern California.

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